

CEO Report

Aug. 26, 2021

Jonathan Curtright

Chief Executive Officer



Health Care

MU Health's Strategic Direction – The Why



Challenges

Financial impact of revenue pressures

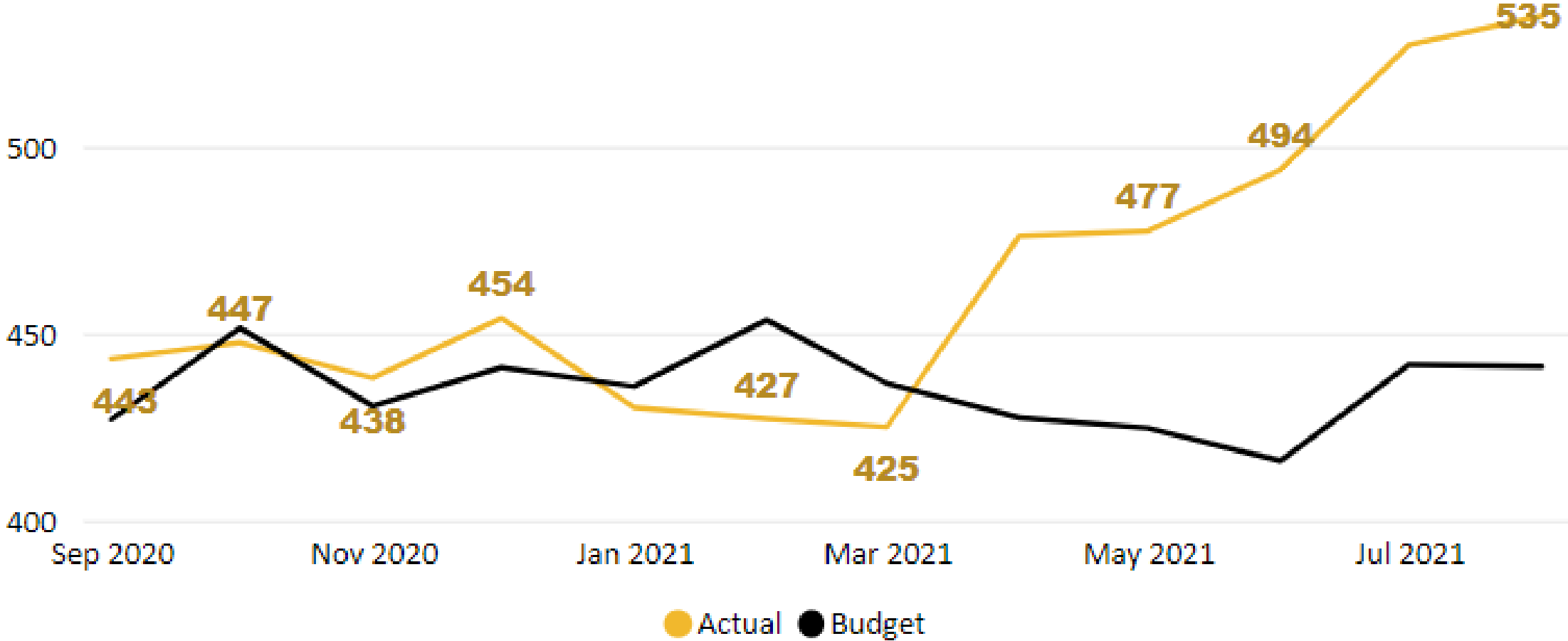
- **Uncertainty of Medicaid expansion**
- **Medicaid Managed Care negotiations**

Vaccination policy is the right thing to do, but there is hesitancy from many on our comprehensive team

Staffing challenges due to COVID and patient volumes

- **Our volumes are strong, but our people are tired**

Average Daily Census



Children's Hospital





**REIMAGINING
THE FUTURE OF OUR
CHILDREN'S HOSPITAL**

▶ See the design, details and more at muhealth.org/reimagine.

 **Health Care**

OPEN – HEALTH AFF – INFO 2-6

Children's Hospital Groundbreaking Celebration Friday, Oct. 1

Program and Live Stream

- **Time:** 3:00 p.m.
- **Location:** Construction site, between Pershing Hall and Lake Street
- **Program:** Beginning at 3:15 p.m.; live stream option for those unable to attend in person
 - Opening video: Patient story
 - CEO Jonathan Curtright
 - *Elected official**
 - *Curator**
 - President Mun Choi
 - Executive Vice Chancellor Richard Barohn
 - COO Keri Simon
 - VIDEO: Personal Experience and Exciting Things to Come
 - Closing: CEO Jonathan Curtright and patients

Reception

- **Time:** 4:00 – 5:00 p.m.
- **Location:** Between Pershing Hall and Lake Street

* pending

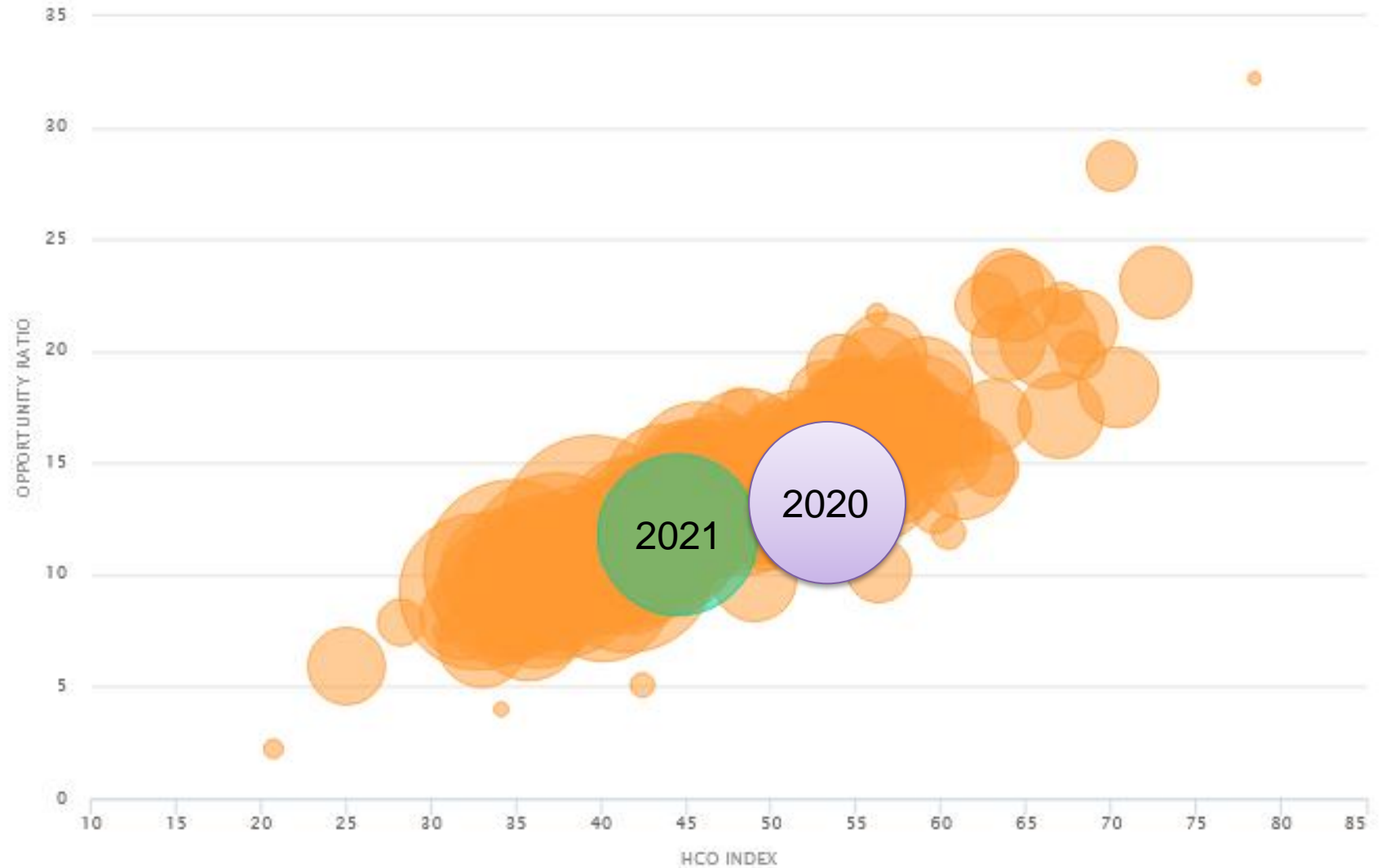
UnitedHealthcare Community Plan

- Now back in network for UnitedHealthcare Community Plan, the insurer's managed Medicaid offering
- Capital Region Medical Center also is in network for this plan
- Working on larger payor strategy to reconnect with patients we have lost because of this transition



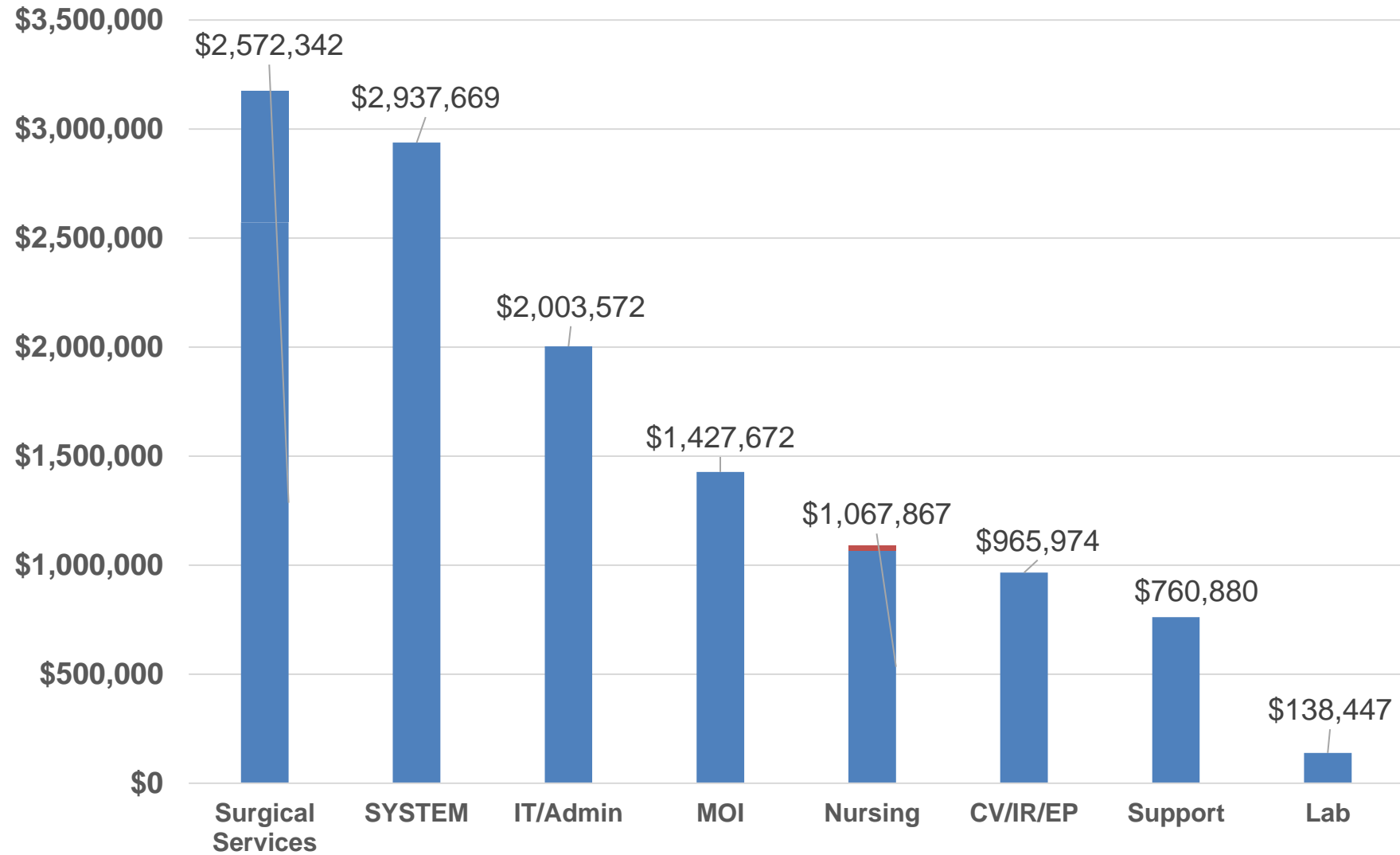
Supply Chain Analysis

	Jul-20	Jul-21
Hospitals	267	267
Rank by Price Index	194	98
Percentile Rank	73rd	37th



Supply Chain Projects and Savings

- 168 unique sourcing projects
- \$11.8M in completed savings projects
- \$55k average savings per opportunity



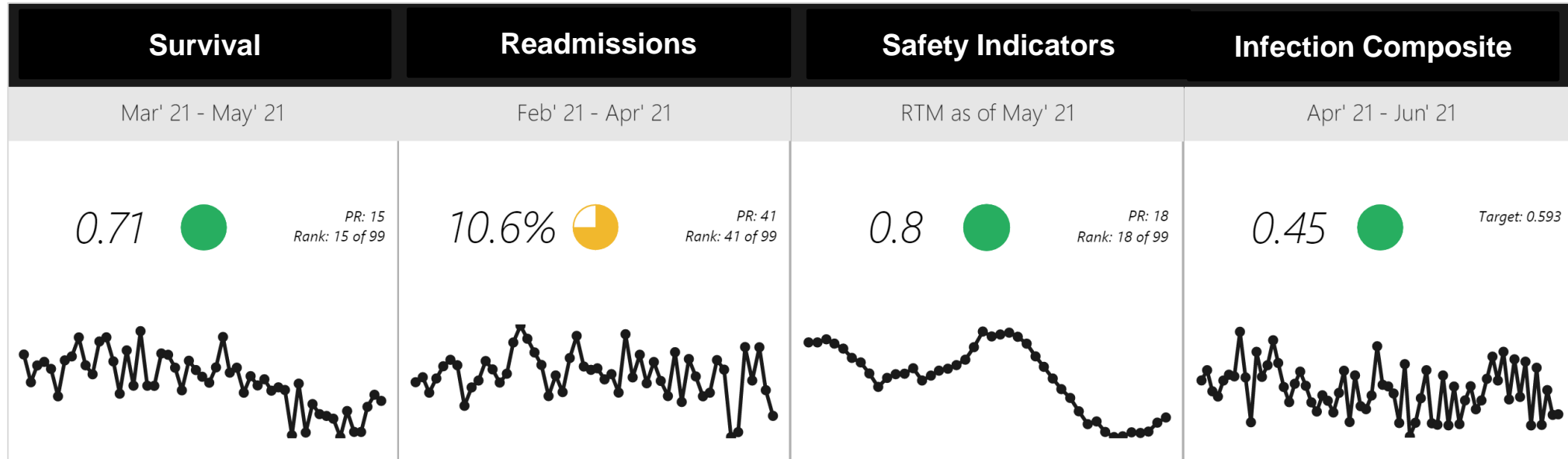
Quality and Safety Performance

Current Inpatient AMC Vizient Benchmark Rank (Q3*)

#21

(out of 101 peer institutions)

Detailed Performance - most recent quarter



Final Takeaways for the Health Affairs Committee

- **Public Health** – MU Health performed and is performing extremely well in the COVID crisis.
- **Financially** – FY 2021 was a very strong year coming out of COVID shutdown.
- **Quality and Safety** – Best two-year performance ever for MU Health Care based upon Vizient rankings of AMCs.
- **Market Share** – Clinical demand is strong and is growing. Inpatient market share at record levels.
- **Next Steps** – Children’s Hospital, ambulatory space consolidations, Jefferson City strategy, and payer partnerships.